

ENTERPRISE SOURCING GROUP



LINEAGE

Established as Air Force Contract Management Division and activated, 18 Dec 1964
Organized 4 Jan 1965
Redesignated as Contract Management Division 15 Mar 1989
Inactivated 30 Jun 1990
Redesignated as Enterprise Sourcing Group 1 Oct 2010
Activated 28 Oct 2010

STATIONS

Los Angeles AF Annex # 1, Los Angeles, CA, 4 Jan 1965
Kirtland AFB, NM, 31 Oct 1972-30 Jun 1990
Wright-Patterson AFB, OH, 28 Oct 2010

ASSIGNMENTS

Air Force Systems Command, 4 Jan 1965-30 Jun 1990
Air Force Materiel Command, 28 Oct 2010

COMMANDERS

BG Daniel E. Riley, #1967
Col Donald G. Nunn, #1971

HONORS

Service Streamers

None

Campaign Streamers

None

Armed Forces Expeditionary Streamers

None

Decorations

Air Force Organizational Excellence Award
1 Jan 1988-31 Dec 1989

EMBLEM

Approved on 23 Aug 1965; emblem should be modified to meet the standards of AFI 84-105, chapter 3.

EMBLEM SIGNIFICANCE

MOTTO

NICKNAME

OPERATIONS



The ESG is responsible for CONUS enterprise-wide installation strategic sourcing for the Air Force. The goals of the ESG are to leverage the Air Force's buying power and reduce redundant acquisitions while strengthening support for important socio-economic programs and priorities.

Mission: Provide cross-functional installation strategic sourcing and acquisition solutions.

Vision: Be the Strategic Sourcing Center of Excellence for the Department of Defense.

Mr. Steven J. Zamparelli

Director

The Enterprise Sourcing Group, aligned to Air Force Material Command, is responsible for continental United States enterprise-wide installation strategic sourcing. ESG consists of a Small Business Office, the Business Support Squadron, three Enterprise Sourcing Squadrons and the Defense Technical Information Center Contract Support Flight. ESG is also responsible for executing the existing and future workload accepted and managed by its subordinate organizations.

History

In a memo dated July 6, 2009, the Secretary of the Air Force and Air Force Chief of Staff approved a revised strategic sourcing strategy recommended by the Installation Acquisition

Transformation Governance Board. Rather than employ the previously approved regional concept, the revised strategy created ESG. ESG stood up October 2010 and is responsible for executing enterprise-wide strategic sourcing for commodity councils including Medical, Information Technology, Force Protection, Furnishings, Office Supplies, and Civil Engineering. Additionally, ESG is responsible for contracting resources currently supporting the Defense Technical Information Center, Air Force Civil Engineering Support Agency and Air Force Center for Engineering and the Environment, Air Force Medical Operations Agency, and Air Force Medical Service Supply Agency.

Goals

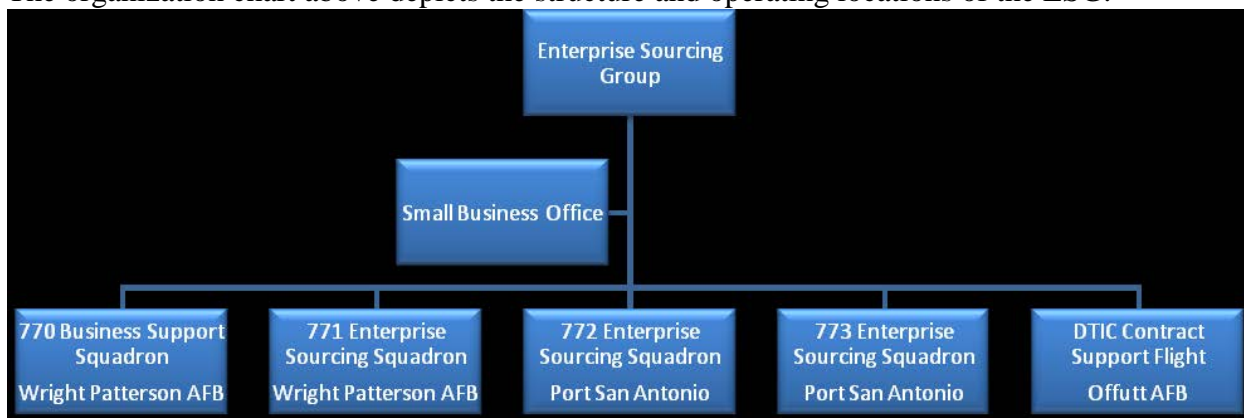
The Goals of ESG are:

- Recruit, train, and retain a high performing workforce
- Provide compliant, timely and efficient acquisition support to our customers
- Leverage Air Force buying power and reduce redundant acquisitions
- Strengthen our focus on socio-economic programs

Industry Impact

ESG performs a deeper level of analysis than traditional market research, termed “market intelligence” to obtain valuable market insight from industry. The group uses interviews, surveys, site visits and hosts industry events among other things to obtain valuable market insight. To ensure highest benefit to both the Air Force and industry, it is vital to achieve maximum response from industry on requests for information, attending industry events, participating in market research campaigns, and communicating technological and industrial changes and recommendations to the ESG.

The organization chart above depicts the structure and operating locations of the ESG.



10/28/2010 - WRIGHT-PATTERSON AIR FORCE BASE, Ohio -- Air Force Materiel Command activated a new unit Oct. 28 to develop strategic contracts for goods and services, contracts that can be used by all stateside Air Force bases.

Called the Enterprise Sourcing Group, the unit is expected to ramp up and be managing contracts totaling approximately \$5 billion a year within five years.

Estimates show the unit will save up to 15 percent of what the Air Force currently spends on

common goods and services by leveraging its purchasing power, standardizing requirements and eliminating redundant contracting efforts.

Presiding over the activation ceremony was Gen. Donald Hoffman, commander of Air Force Materiel Command. He noted establishing the ESG was important to both the Air Force mission and to how the Air Force does business.

"We will be saving money and manpower by approaching installation contracting from a strategic perspective," he said. "However, we will not lose sight of small business: that's been my pledge and my challenge to the new group, to motivate, stimulate and encourage small business."

The group will include a Small Business Office, a Business Support Squadron and three Enterprise Sourcing Squadrons. Personnel at a number of bases are realigning locally to the new units, which will be located at Wright-Patterson AFB and satellite offices in San Antonio, Texas; Gunter AFS, Ala.; Tyndall AFB, Fla.; and, Offutt AFB, Neb.

"Our mission will impact the entire Air Force," said Col. Mario J. Troncoso, director of the new group. "What we're doing is transformational in nature. As we implement strategic sourcing, we're incorporating best practices from industry while also using some of the best individuals in the Air Force and industry to achieve efficiencies. The changes we implement will save time and money across the entire Air Force."

In addition to executing enterprise-wide, installation strategic contracts for Air Force bases in the continental United States, the group also will award contracts for the Air Force Center for Engineering and Environment, Air Force Civil Engineering Support Agency and Defense Technical Information Center, as well as providing support for Air Force medical contracting.

Air Force Order of Battle
Created: 19 Sep 2010
Updated:

Sources

Air Force Historical Research Agency. U.S. Air Force. Maxwell AFB, AL.
The Institute of Heraldry. U.S. Army. Fort Belvoir, VA.
Air Force News. Air Force Public Affairs Agency.